





## Agenda

- COMPANY OVERVIEW
- OPERATIONAL REVIEW Q3-2024
- FINANCIAL REVIEW Q3-2024
  - BUSINESS STRATEGY
- CORPORATE GOVERNANCE,
  CORPORATE SOCIAL AND
  ENVIRONMENTAL RESPONSIBILITY,
  AND AWARDS



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## **Company Overview**

## DSS energy and infrastructure

#### **Business Activities and Products/Services**





Coal Mining and Trading



**Technology** 



Fertilizer and Chemical Trading



**Power Generation** 

#### Products/Services

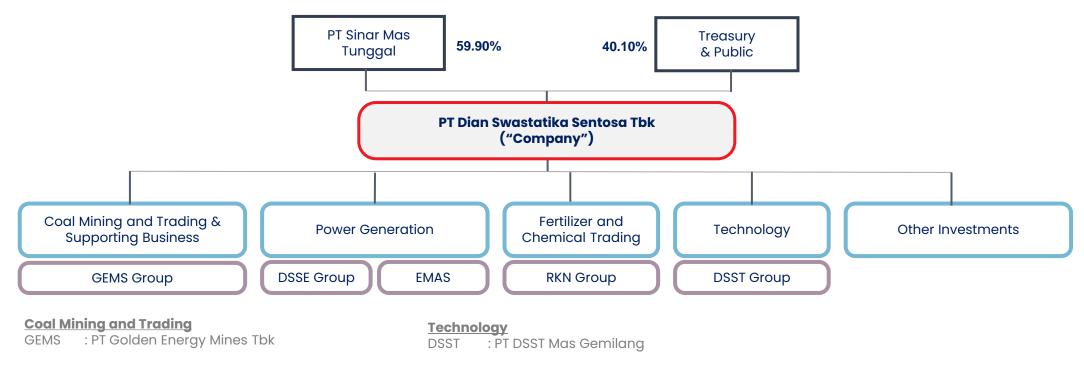
Coal

Internet Services
Pay TV
Data Center Services
Other Technology Investments

Fertilizer Chemical Power







**Power Generation** 

DSSE : PT DSSE Energi Mas Utama

EMAS : PT Energi Mas Anugerah Semesta

Fertilizer and Chemical Trading

RKN : PT Rolimex Kimia Nusamas

Number of subsidiaries : **96** entities Number of employees : **1,968** persons



## Agenda

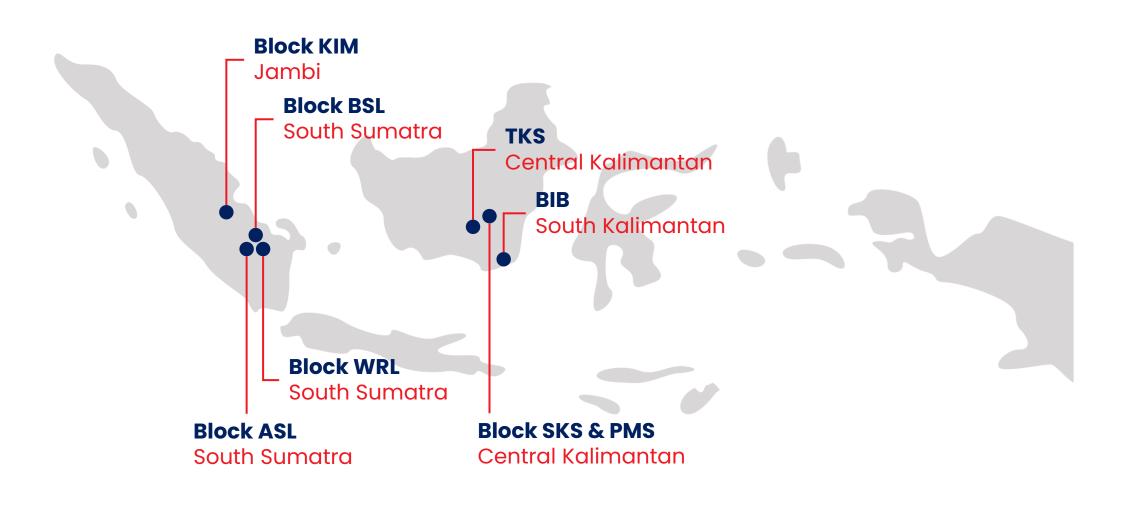
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# Coal Mining and Trading



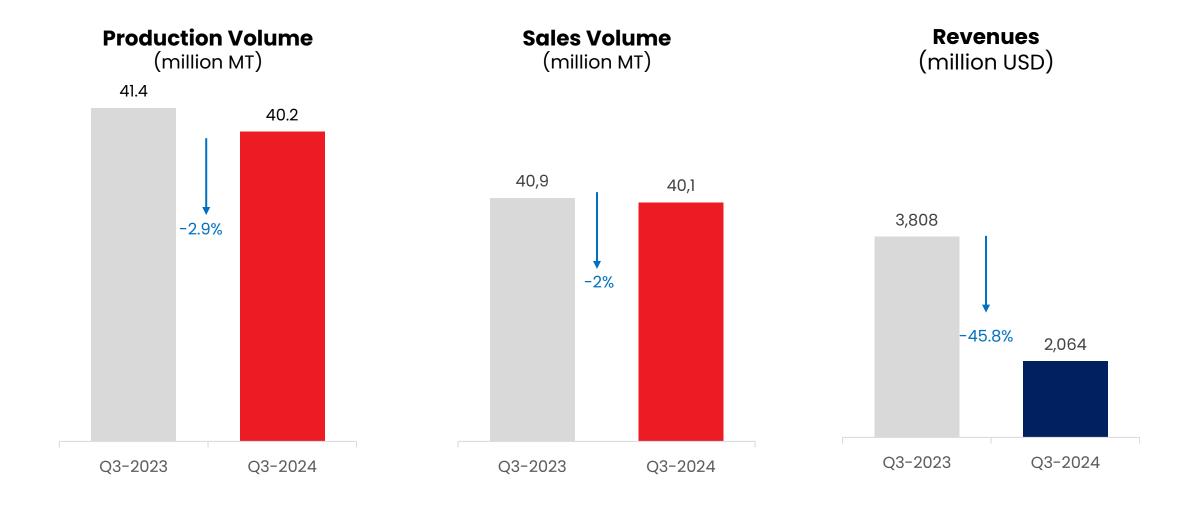
#### **Main Site Locations**





## **Operational Performance**





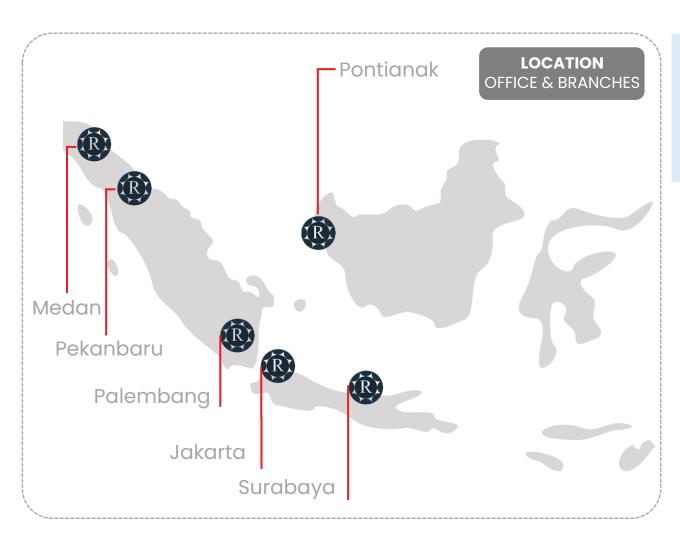




#### Fertilizer and Chemical Trading



#### Office and Branch Locations as well as Sales Segmentation



#### **PT Rolimex Kimia Nusamas** – subsidiary

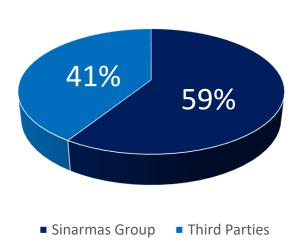
Products are imported to meet domestic market demand.

#### Market Share:

• Fertilizer : 3.1% of Indonesia's total imported fertilizer

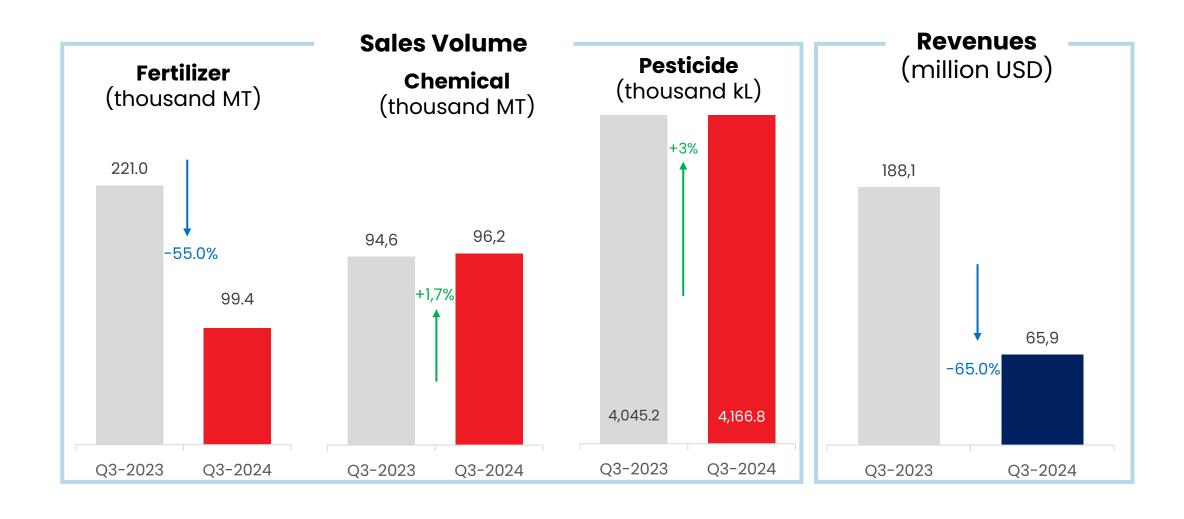
Pesticide: 5.53% of Indonesia's total imported pesticide





## **Operational Performance**

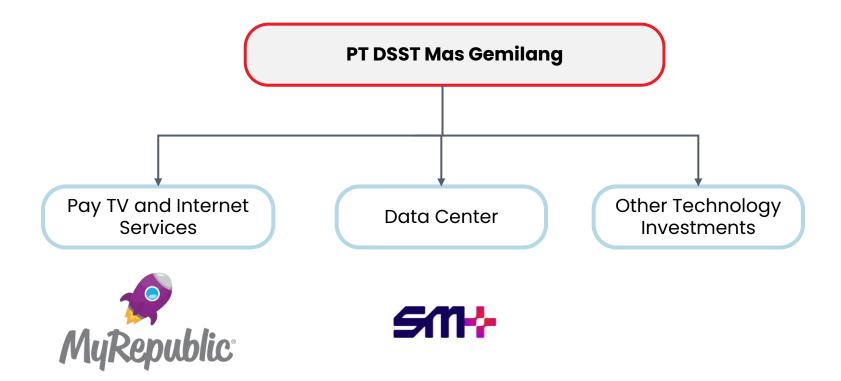






## **Technology**





## **MyRepublic's Service Areas**





Services are available in 129 cities and districts on the islands of Sumatra, Java, Kalimantan, Sulawesi, Bali and NTT



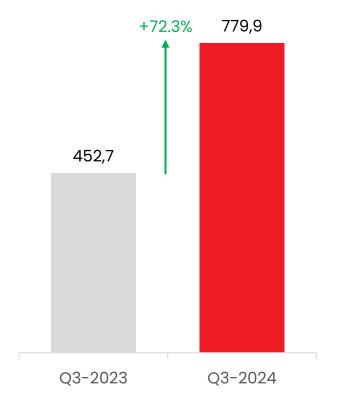




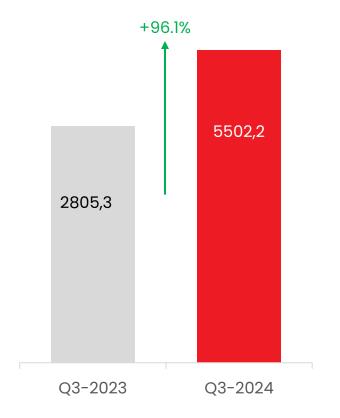




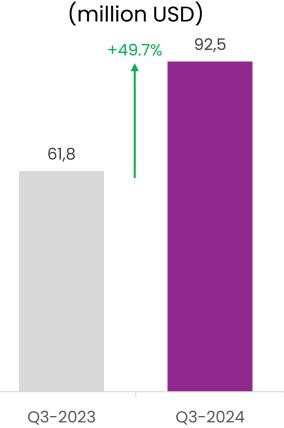




## **Homepass** (thousand home-passes)



#### Revenues

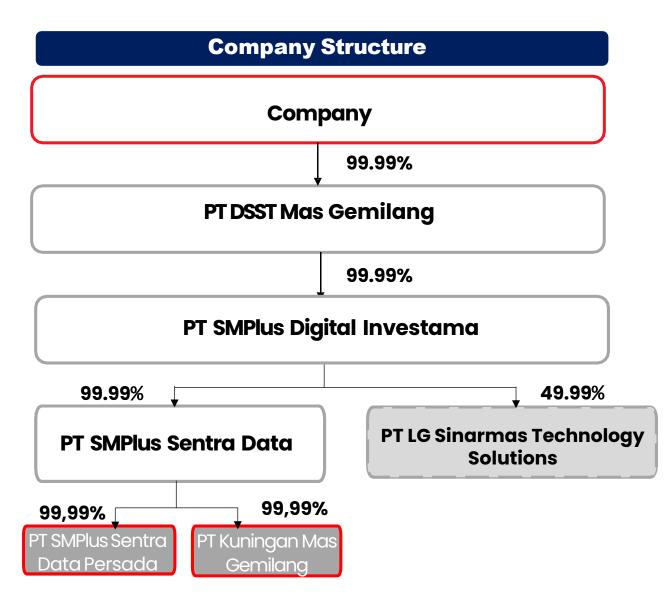


### **Technology**





Company Name	PTSMPlusDigitalInvestama ("SMPlus")
	SMPlus is a data center company with a capacity of up to 9.0 MW in 24 cities in Indonesia.
Company Description	SMPlus has also established a joint venture company with LG CNS Co., Ltd that focuses on technology solutions, including data center and cloud computing businesses. This aims to expand the presence of other IT services in Indonesia, including services for the smart city and financial sectors.



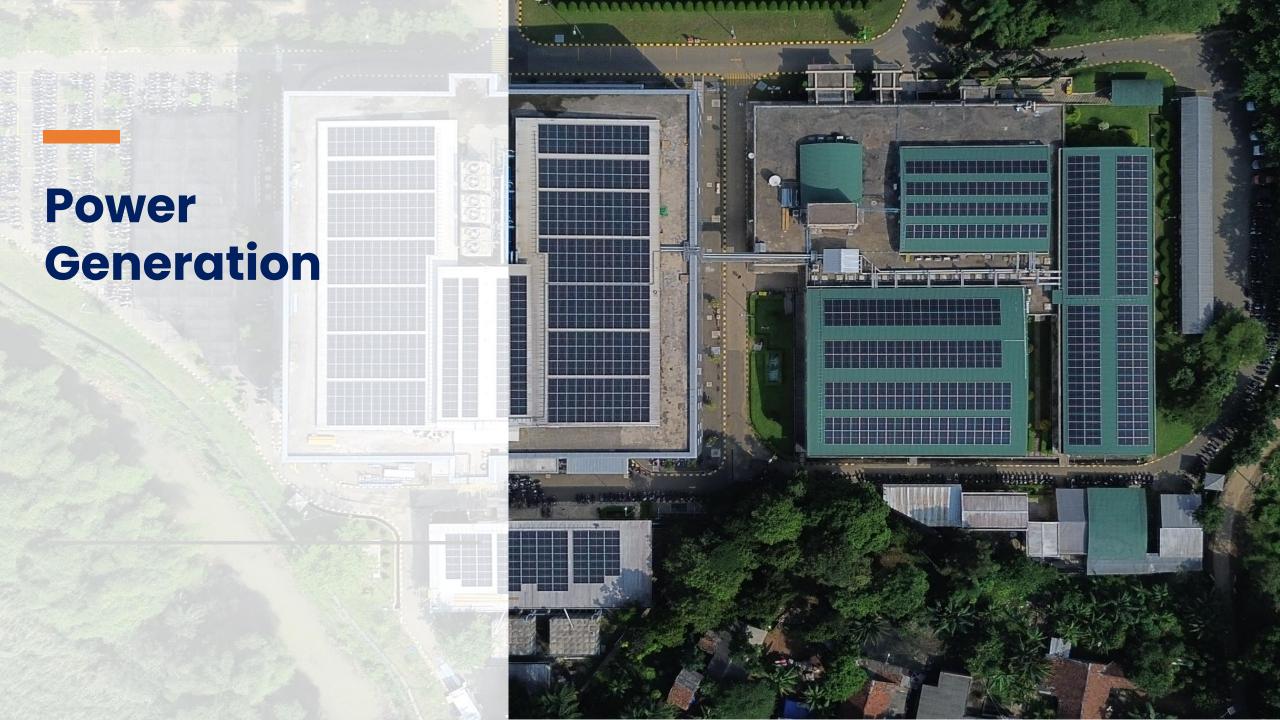
#### Locations of Data Center 5114



9,0 MW

24 cities



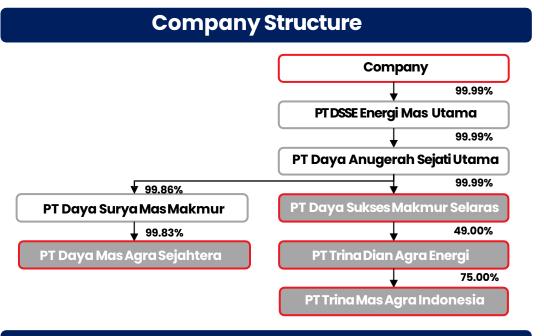


#### **Power Generation**



#### **Solar PV Developer & Manufacture**

SolarPVDeveloper			
Company Name	PT Daya Mas Agra Sejahtera ("DMAS")		
Company Description	The Company, through DMAS established a solar panel development business under the Dian Solar brand.		
SolarPVManufacture			
Company Name	PT Daya Sukses Makmur Selaras ("DSMS")		
Company Description	The Company, through DSMS, established a joint venture with Trina Solar & PLN IP Renewable to produce 1 GW solar panel cells and modules in Special Economic Zone Kendal, Indonesia.		



#### **Development Progress**

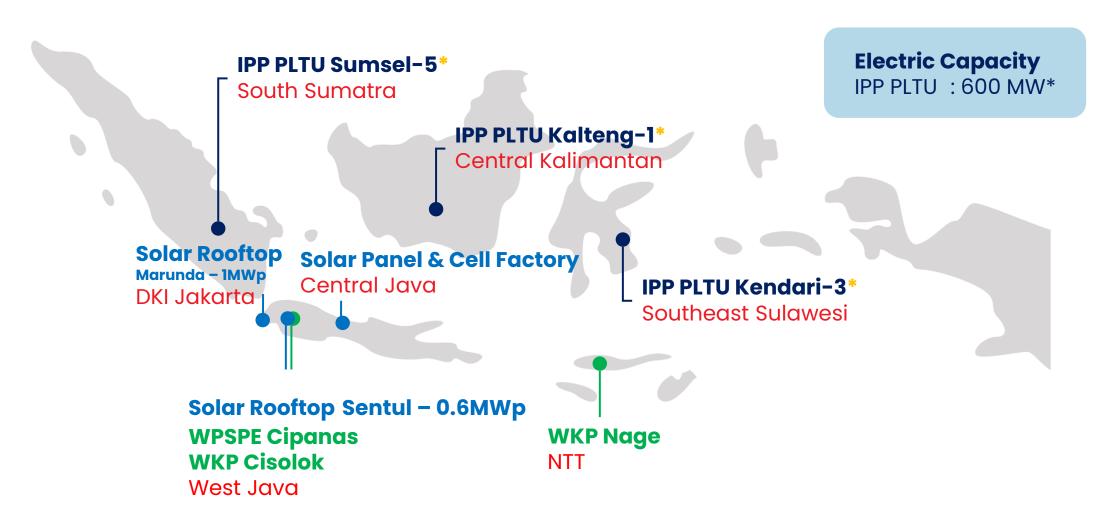
Solar PV Developer (Sentul)



#### Solar PV Manufacture (Kendal)



## Locations of Power Plant, Solar Energy Project & Geothermal Projects



energy and infrastructure

#### Notes:

<sup>\*)</sup> Minority investments

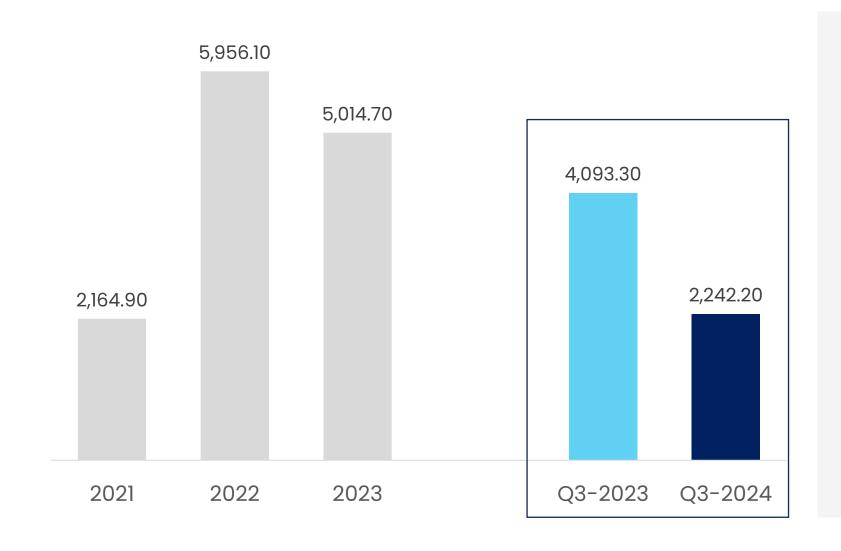


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### Consolidated Revenues (million USD)



The Company recorded a
45.2% y-o-y decline in revenue
in Q3-2024, primarily due to
the transfer of all the
Company's shares in GEAR in
August 2023, resulting in GEAR
no longer being consolidated
into the Company's
consolidated financial
statements and a decrease in
revenue from the coal
business due to a decline in
the average selling price of
coal

## Financial Highlight



	Q3-2023 (million USD)	Q3-2024 (million USD)	Changes
Gross Profit	1,724.4	942.2	-45.4%
Operating Profit	1,065,0	546.6	-48.7%
Profit Before Tax	1,006.0	561.0	-44.2%
Profit for the Period	74.5	440.0	-41.0%

	Q3-2023 (million USD)	Q3-2024 (million USD)	Changes
Current Assets	1,129.9	1,819.6	61.1%
Noncurrent Assets	1,518.4	1,693.2	11.5%
Total Assets	2,648.2	3,512.8	32.6%
Current Liabilities	675.4	822.0	21.7%
Noncurrent Liabilities	322.2	767.8	138.4%
Total Liabilities	997.5	1,589.8	59.4%
Total Equity	1,650.7	1,923.0	16.5%



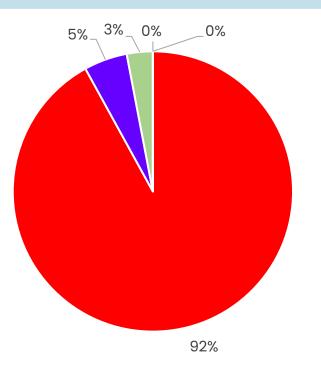
### **Financial Ratios**

	Q3-2023	Q3-2024
Current Ratio	167.3%	221.4%
Liabilities to Equity Ratio	60.4%	82.7%
Liabilities to Assets Ratio	37.7%	45.3%
Return on Assets	28.2%	12.5%
Return on Equity	45.2%	22.9%
Gross Profit Margin	42.1%	42.0%

#### **Revenue Distribution**

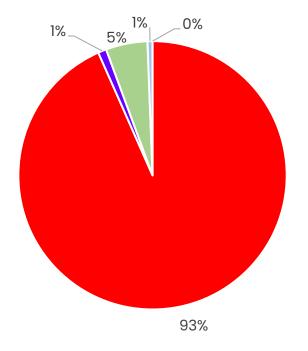






- Coal Mining and Trading
- Technology
- Fertilizer and Chemical Trading
- Power Generation
- Others

#### Q3-2024



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#### **BUSINESS STRATEGY**

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## **Business Strategy**











#### Coal Mining and Trading

- Increasing coal production
- Implementing cost control and efficiency

#### Technology

- Strengthening technology infrastructure
- Developing FTTH networks
- Engaging in strategic cooperation and investment in the technology sector

#### Fertilizer and Chemical Trading

 Diversifying fertilizer and chemical products as well as expanding the marketing network

#### **Power Generation**

 Developing new and renewable energy businesses, including geothermal and solar power



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## Meetings in 2024

Until September 30, 2024, the Company had conducted the following meetings:

<b>1</b> x	<b>1</b> x	<b>7</b> x	<b>9</b> <sub>X</sub>
Annual	Extraordinary	BOC	BOD
GMS	GMS	Meeting	Meeting
<b>4</b> <sub>X</sub> Joint Meeting	<b>7</b> x Audit Committee Meeting	<b>7</b> X  Nomination &  Remuneration  Committee Meeting	<b>5</b> x Risk Management Committee Meeting

The Company has reported its financial and non-financial information transparently through the Company's website <a href="https://www.dssa.co.id">www.dssa.co.id</a> and IDX's website <a href="https://www.idx.co.id">www.idx.co.id</a>

## **Corporate Actions in 2024**



#### Transfer of Shares Resulting from Shares' Buyback

Disclosure regarding Plan on Transfer of Shares : July 25, 2024

Period of Transfer of Shares : Since August 8, 2024 until completion

Realization of the number of shares transferred : 24,815,000 shares

The Company will announce the plan for the transfer of the remaining treasury shares and submit a report on the progress of the transfer of the shares' buyback, in accordance with the prevailing regulations.

#### **Stock Split**

EGMS regarding Stock Split : June 25, 2024

Ratio of Stock Split : 1:10

Number of Shares before Stock Split : 770,552,320 shares

Number of Shares after Stock Split : 7,705,523,200 shares

Nominal Value of Shares before Stock Split : Rp250/share

Nominal Value of Shares after Stock Split : Rp25/share

Effective Date of Stock Split : July 18, 2024

## Corporate Actions in 2024



#### Issuance of Bonds and Sukuk Mudharabah

Shalf Bagistration Bublic Offering (*)		(in billion Rupiah)	
Shelf Registration Public Offering I*)			Proceed Fund
Phase I Year 2024	Bonds	Rating <sub>id</sub> AA from Pefindo	350.0
Pridse i fedi 2024	Sukuk Mudharabah	Rating <sub>id</sub> AA <sub>(sy)</sub> from Pefindo	150.0
Phase II Year 2024	Bonds	Rating <sub>id</sub> AA from Pefindo	1,052.5
	Sukuk Mudharabah	Rating <sub>id</sub> AA <sub>(sy)</sub> from Pefindo	447.5
Phase III Year 2024	Bonds	Rating <sub>id</sub> AA from Pefindo	2,540.8
	Sukuk Mudharabah	Rating <sub>id</sub> AA <sub>(sy)</sub> from Pefindo	959.2
Total			5,500.0

<sup>\*)</sup> Plafond Rp7trillion

#### **Rating from Pefindo**

On Desember 2, 2024, The Company obtained the following rating results from Pefindo:

		Rating F	Period
The Company	Rating <sub>id</sub> AA/Stable	2-Dec-24	1-Dec-25
Bonds	Rating <sub>id</sub> AA	2-Dec-24	1-Dec-25
Sukuk Mudharabah	Rating <sub>id</sub> AA <sub>(sy)</sub>	2-Dec-24	I-Dec-25

<sup>\*\*)</sup> does not include the issuance fee

## Company Activities in 2024





Apr-24: The
Company listed
the Shelf Public
Offering of Bonds I
and Sukuk
Mudharabah I for
2024 on the
Indonesia Stock
Exchange.



Jun-24: AGMS, EGMS, and Incidental Public Expose of 2024

## Company Activities in 2024









Jun-24:

PT Eka Mas Republik, a subsidiary, and PT Tata Mandiri Daerah Lippo Karawaci (TMD Lippo Karawaci) signed a strategic agreement to develop telecommunication network Fiber to the Home (FTTH) in the area developed by TMD Lippo Karawaci and its affiliates

Agt-24:

Visit of the Company's Risk Management Committee to PT Rolimex Kimia Nusamas, a subsidiary

#### Oct-24:

Members of the Board of Commissioners and the Committees of the Company participated in the Audit Committee Essentials and Board Risk Committee Essentials trainings organized by the Singapore Institute of Directors

**Environmental** and Social Responsibility

## Environmental and Social Responsibility in 2024









The Company received appreciation for the provision of scholarships for the undergraduate program in sustainable energy and environment from the Swiss German University

PT Borneo Indobara (BIB), a subsidiary, has a patent for the innovation of making briquettes from the utilization of coal waste as a substitute for LPG stoves, named "Tambara" (Hitam Membara) BIB initiated the potable water treatment plant that produces drinking water by utilizing raw water sources from the former Andaru mine in Banjarsari Village, Tanah Bumbu, South Kalimantan

Contribution towards SDGs:



Contribution towards SDGs:









Contribution towards SDGs:









## Environmental and Social Responsibility in 2024









PT Manggala Alam Lestari (MAL) and PT Buana Bara Ekapratama (BBE), both subsidiaries of the Company, provided scholarships to 2 outstanding students and 4 underprivileged students at SMKN 1 Tungkal Jaya

MAL and BBE held a Ramadhan Safari program to assist residents in Kaliberau Village

MAL carried out joper chicken farming in 5 villages around MAL's operational area

Contribution towards SDGs:





Contribution towards SDGs:









Contribution towards SDGs:















#### Awards in 2024



June 2024

MyRepublic, attained as the Fastest Internet Provider in Indonesia for the third and fourth quarters of 2023, awarded by Speedtest Awards™ by Ookla®



June 2024

MyRepublic received 3 Stevie Award APAC 2024 awards, namely SILVER STEVIE® WINNER: Innovative Achievement in Growth, SILVER STEVIE® WINNER: Innovation in Technology Management, Planning & Implementation, and BRONZE STEVIE® WINNER: Innovative Achievement in Sales or Revenue Generation



July 2024

MyRepublic successfully received the Indonesia Digital Popular Brand Award 2024 from Infobrand



#### Awards in 2024



Agustus 2024

MyRepublic received the INDONESIA
MOST ACCLAIMED COMPANIES AWARDS
2024 as Indonesia's Most Acclaimed
Company 2024 with Outstanding
Network Expansion to Realize Equality
of Access and Digitalization in the
Television and Internet Service
Provider category



September 2024

The Company and PT Golden Energy Mines Tbk, a subsidiary, obtained 5<sup>th</sup> and 12<sup>th</sup> rank on the list of 100 Indonesia's Best Wealth Creators 2024 by SWA Magazine



September 2024

BIB received the Good Mining
Practice Award 2024 from the
Ministry of Energy and Mineral
Resources in categories among
others Mining Technical
Management, Conservation
Management, and Environmental
Management

#### **Awards in 2024**







#### November 2024

The Company and PT Golden Energy Mines Tbk, a subsidiary, received a corporate governance award in the Top 50 Big Capitalization Public Listed Company category from IICD.

The Company also received an award in the Best Responsibility of the Board category from IICD.



#### November 2024

The company received the Indonesia Trusted Company based on Corporate Governance Perception Index award organized by the Indonesian Institute for Corporate Governance in collaboration with SWA Media Group



