

PUBLIC EXPOSE

PT DIAN SWASTATIKA SENTOSA TBK

Tuesday, June 25, 2024



Agenda

- COMPANY OVERVIEW
- OPERATIONAL REVIEW FY2023
- FINANCIAL REVIEW FY2023
- BUSINESS STRATEGY
- COMPANY SHARE



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- **COMPANY OVERVIEW**
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Business Lines



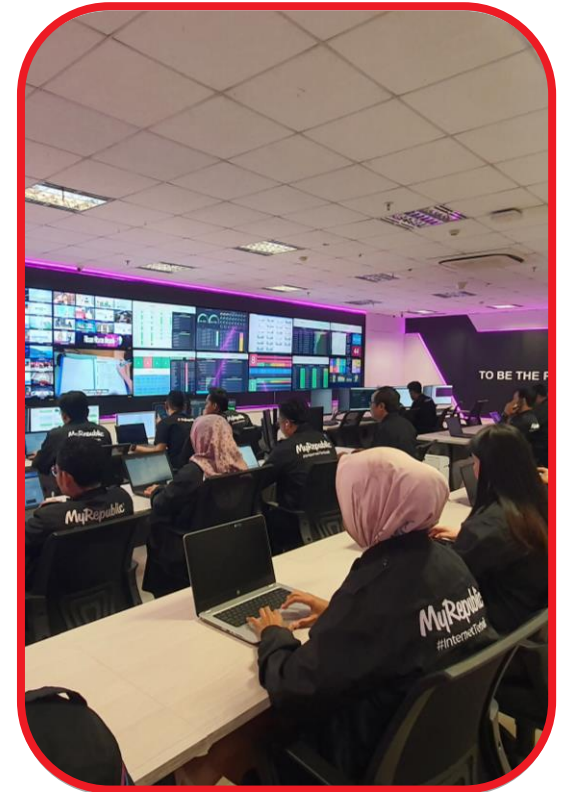
Coal Mining and Trading



Power and Steam Generation

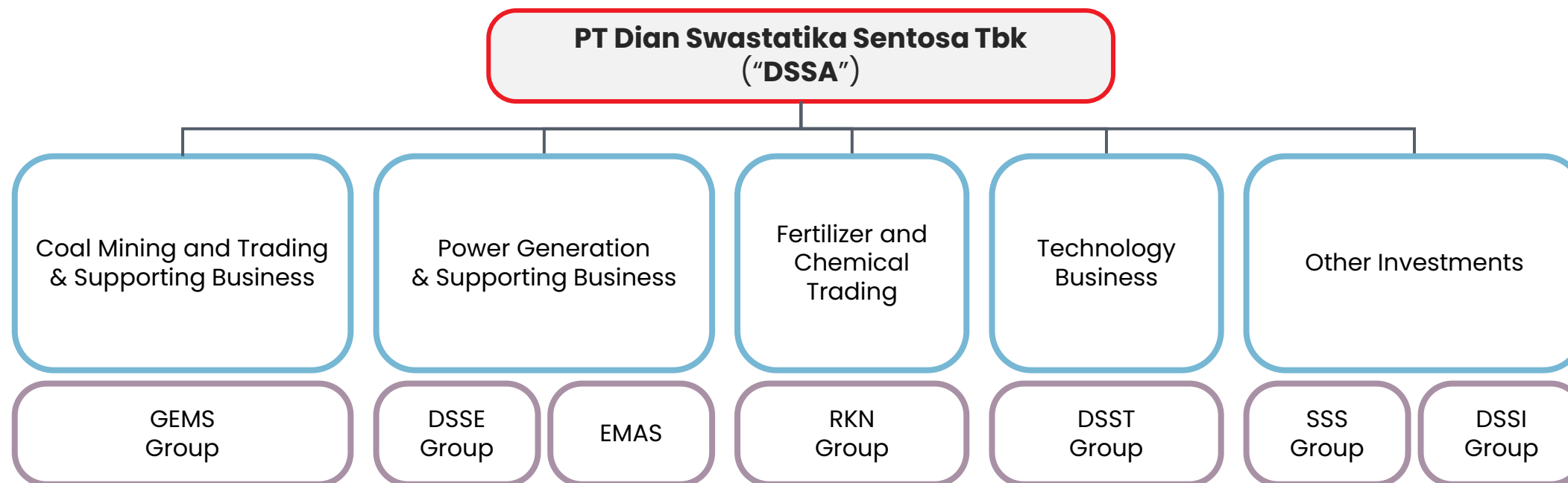


Fertilizer and Chemical Trading



Technology

Corporate Structure (as of December 31, 2023)



Coal Mining and Trading

GEMS : PT Golden Energy Mines Tbk

Power and Steam Generation

DSSE : PT DSSE Energi Mas Utama

EMAS : PT Energi Mas Anugerah Semesta

Technology Business

DSST : PT DSST Mas Gemilang

Fertilizer and Chemical Trading

RKN : PT Rolimex Kimia Nusamas

Other Investments

SSS : PT Sinarmas Sukses Sejahtera

DSSI : PT DSSA Mas Infrastruktur

No. of subsidiaries : **90** entities
 No. of employees : **2,368** persons

Boards of the Company

(AGM Resolution – June 25, 2024)

Board of Commissioners



Franky O. Widjaja
President Commissioner



Handhianto S. Kentjono
Commissioner



Evita H. Legowo
Independent Commissioner



Robert A. Simanjuntak
Independent Commissioner



F.X. Sutijastoto
Independent Commissioner



Hendrikus Passagi
Independent Commissioner

Board of Directors



Lay Krisnan Cahya
President Director



Lokita Prasetya
Vice President Director



Hermawan Tarjono
Director



Daniel Cahya
Director



Alex Sutanto
Director



David F. Audy
Director



Mona A. Susanto
Director

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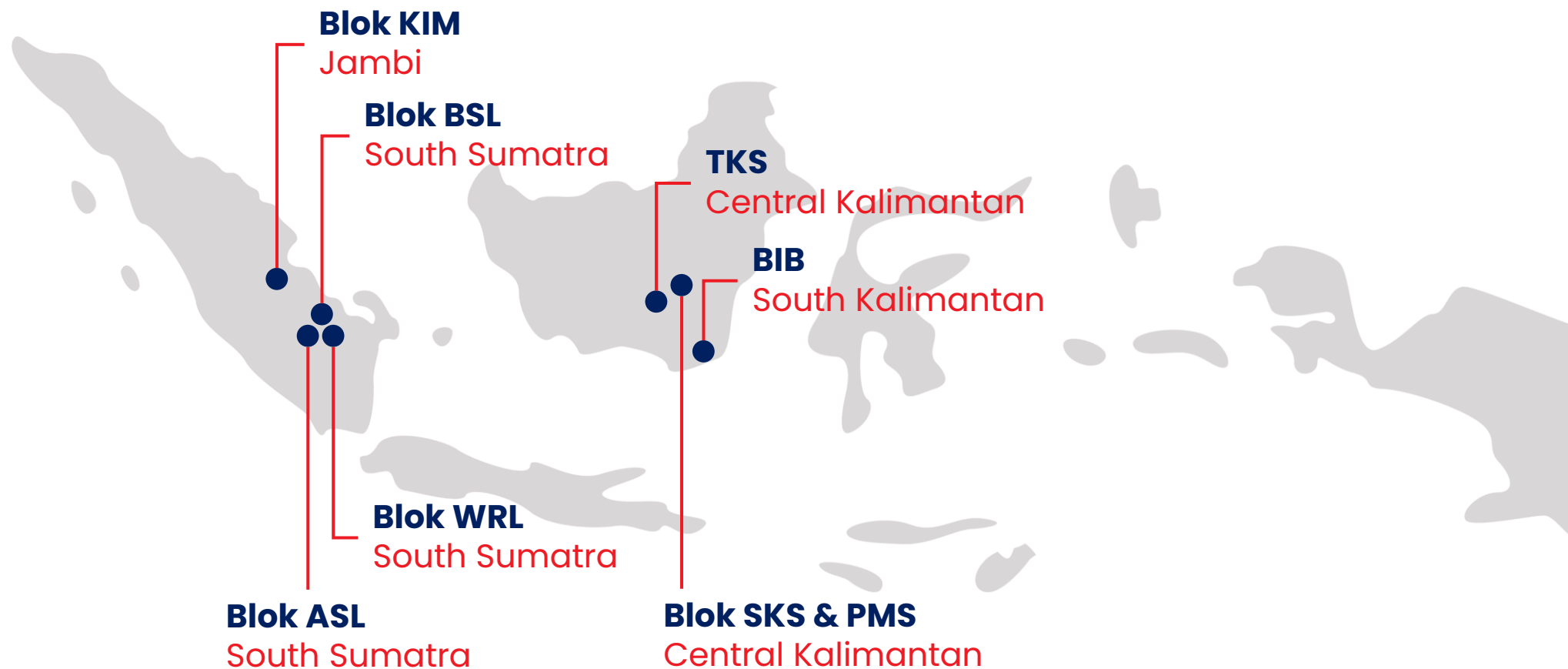




Coal Mining and Trading

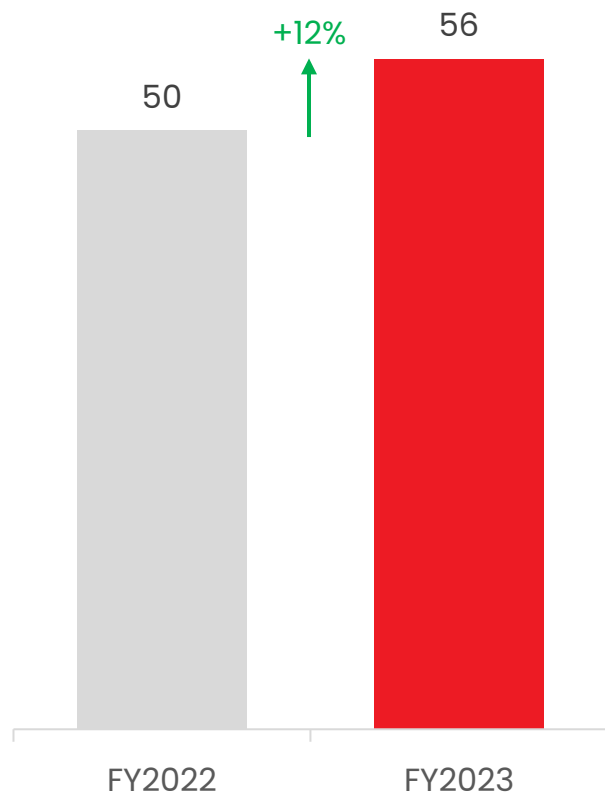


Main Site Locations

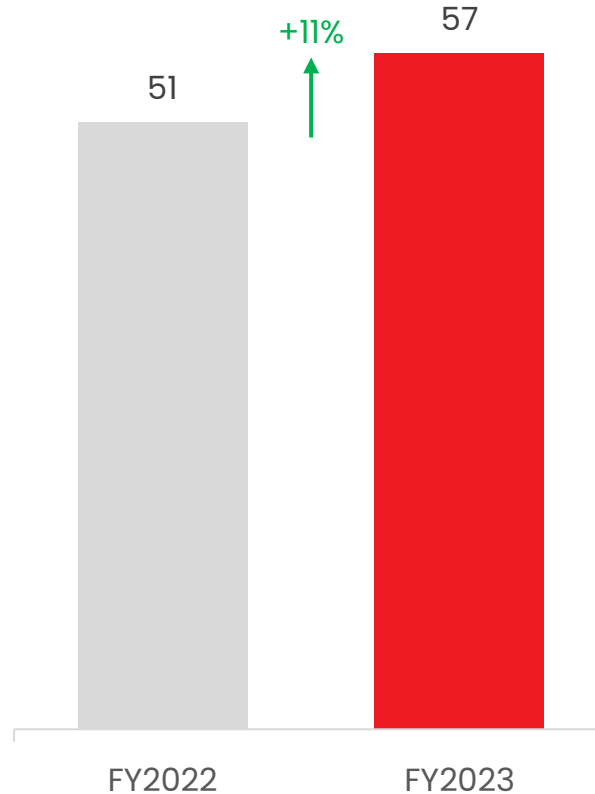


Operational Performance

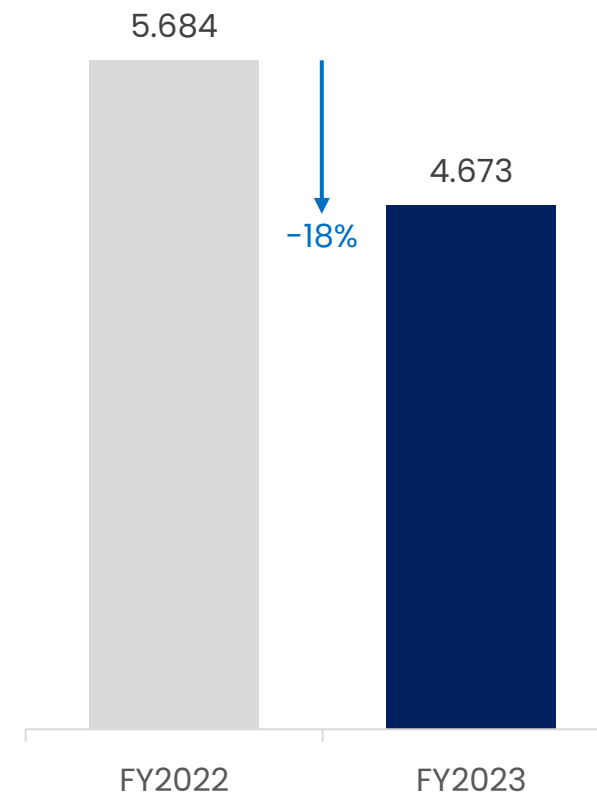
Production Volume
(million MT)



Sales Volume
(million MT)



Revenues
(million USD)

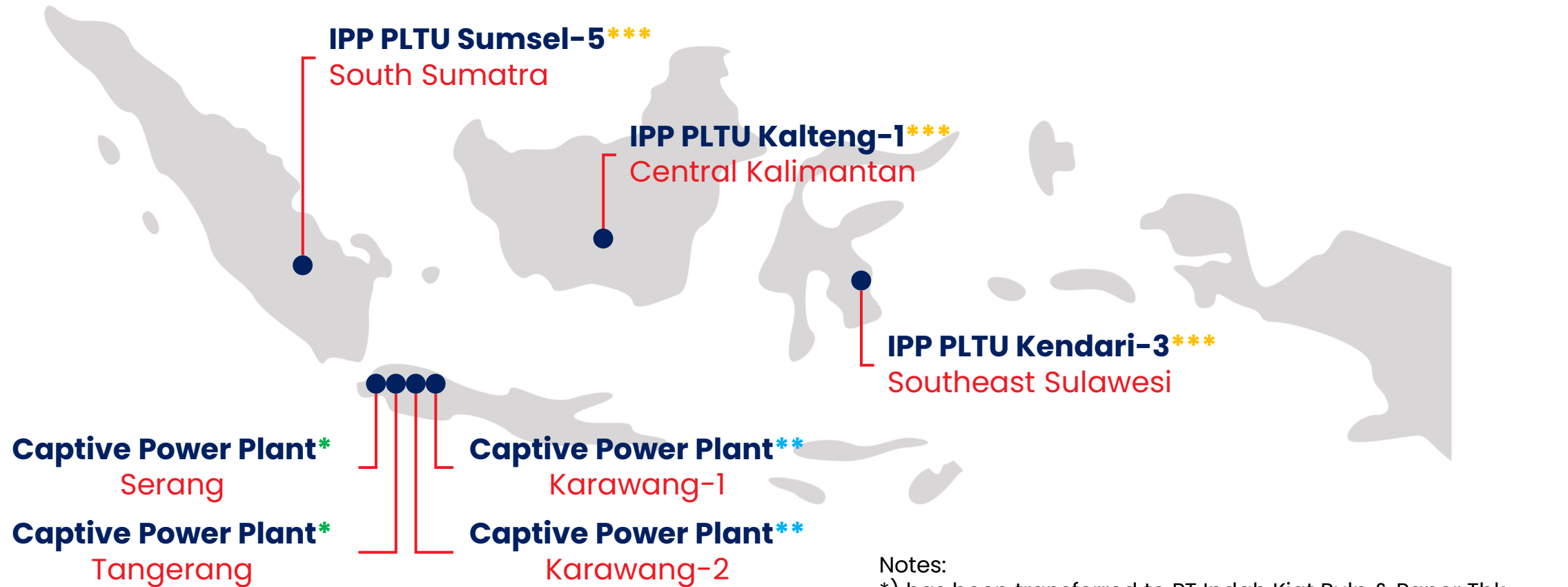




Power Generation



Power Plant Locations



Notes:

- *) has been transferred to PT Indah Kiat Pulp & Paper Tbk
- **) has been transferred to PT Pindo Deli Pulp And Paper Mills
- ***) minority investment



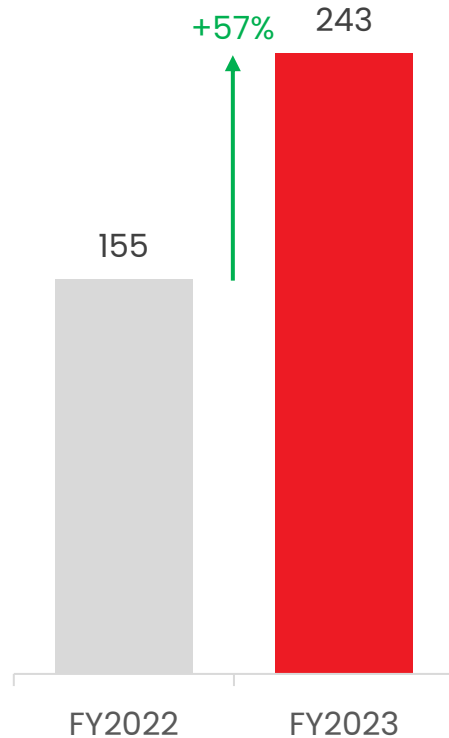
Fertilizer and Chemical Trading



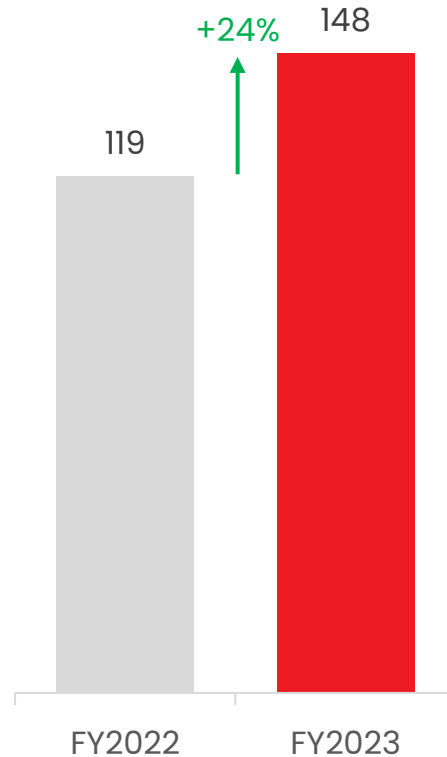
Operational Performance

Sales Volume

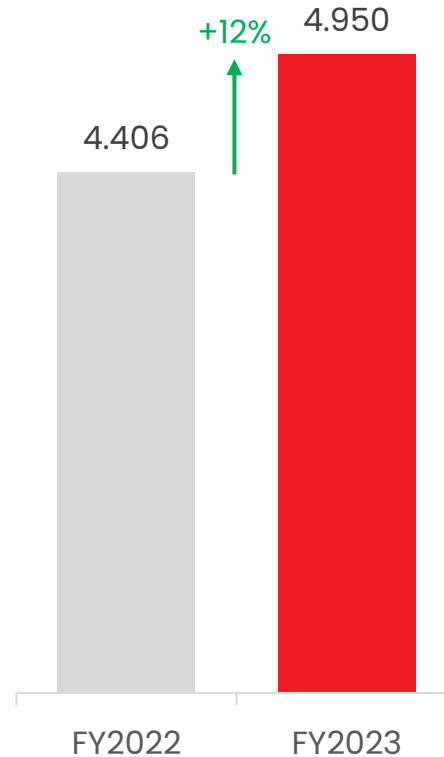
Fertilizer (thousand MT)



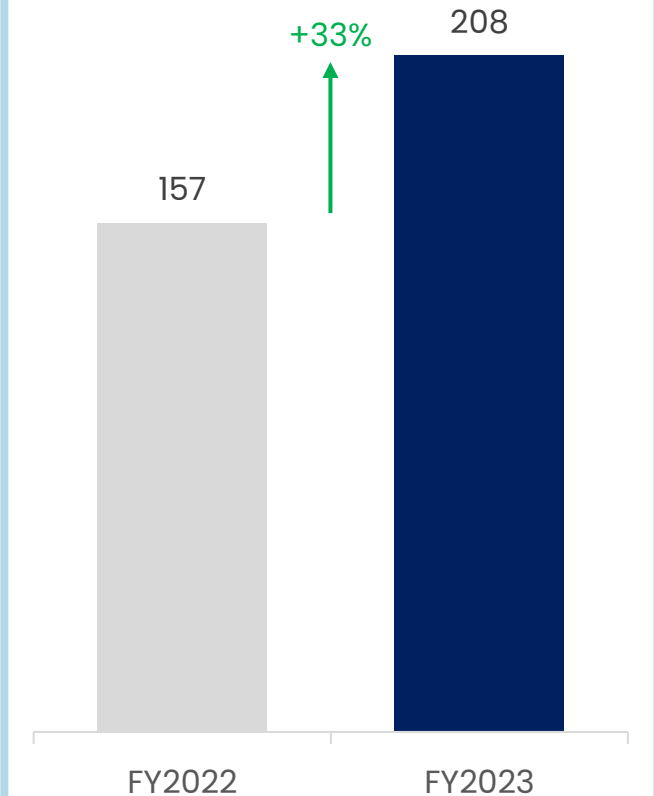
Chemical (thousand MT)



Pesticide (thousand kL)



Revenues (million USD)

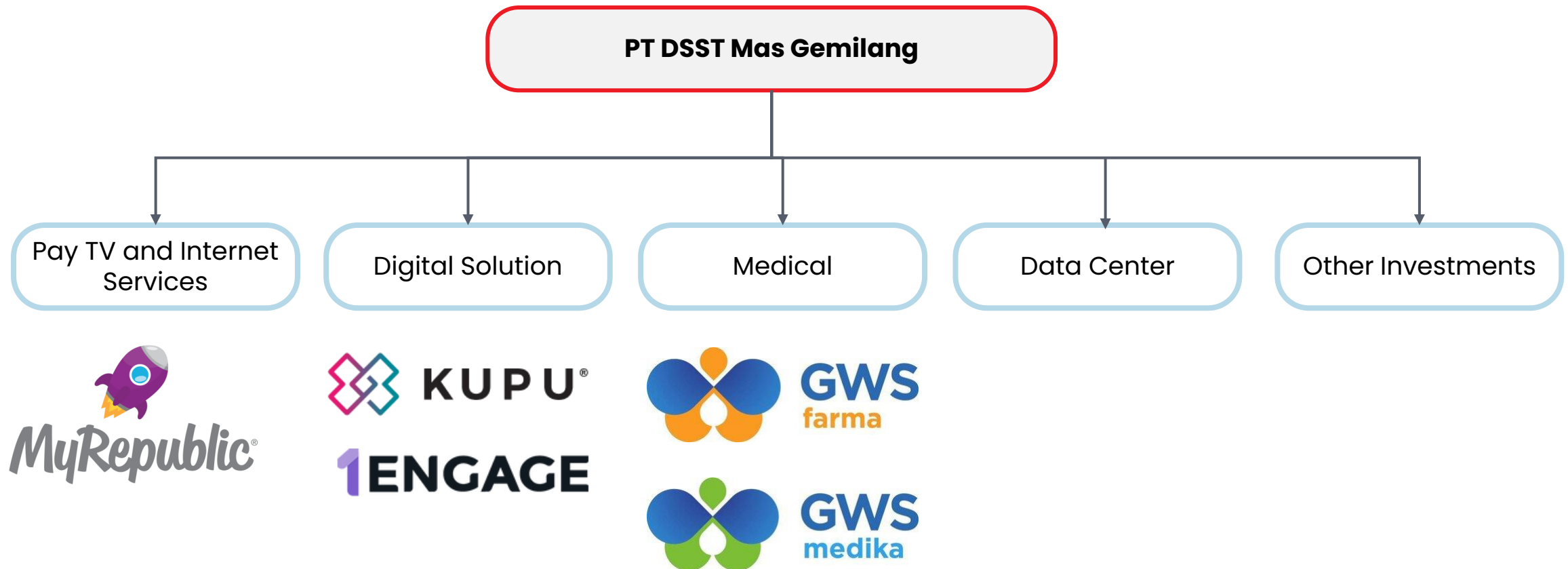




Technology



Technology Business



Pay TV and Internet Services

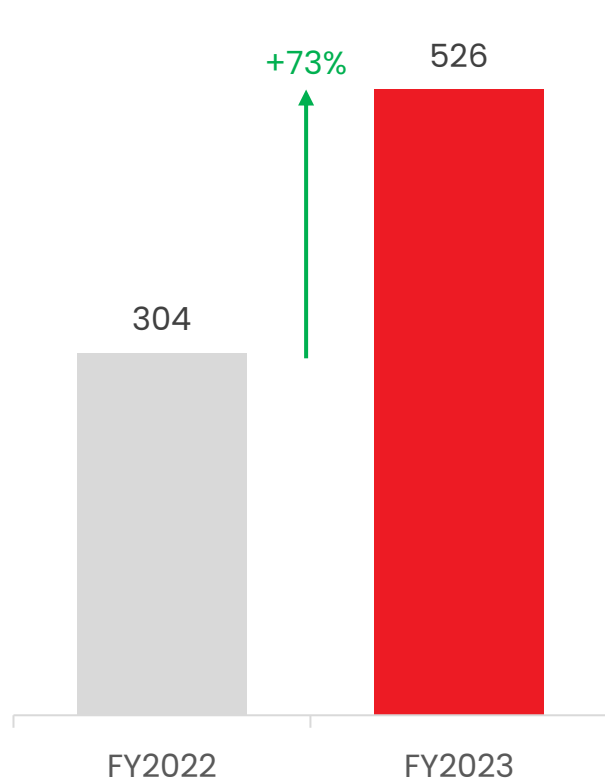


MyRepublic Indonesia is a provider of fiber optic internet and subscription TV services that offers solutions for the internet and entertainment needs of customers in Indonesia.

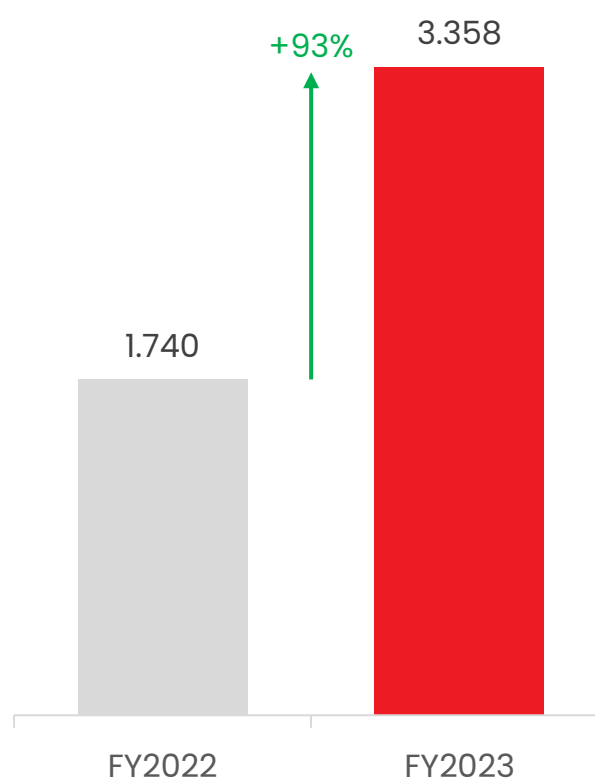


MyRepublic's Performance

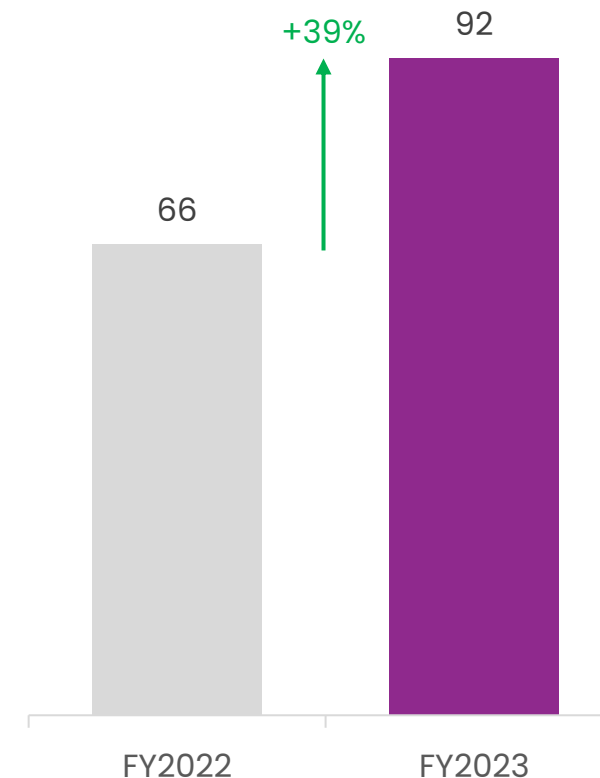
Subscribers
(thousand people)



Homepass
(thousand home-passes)



Revenues
(million USD)



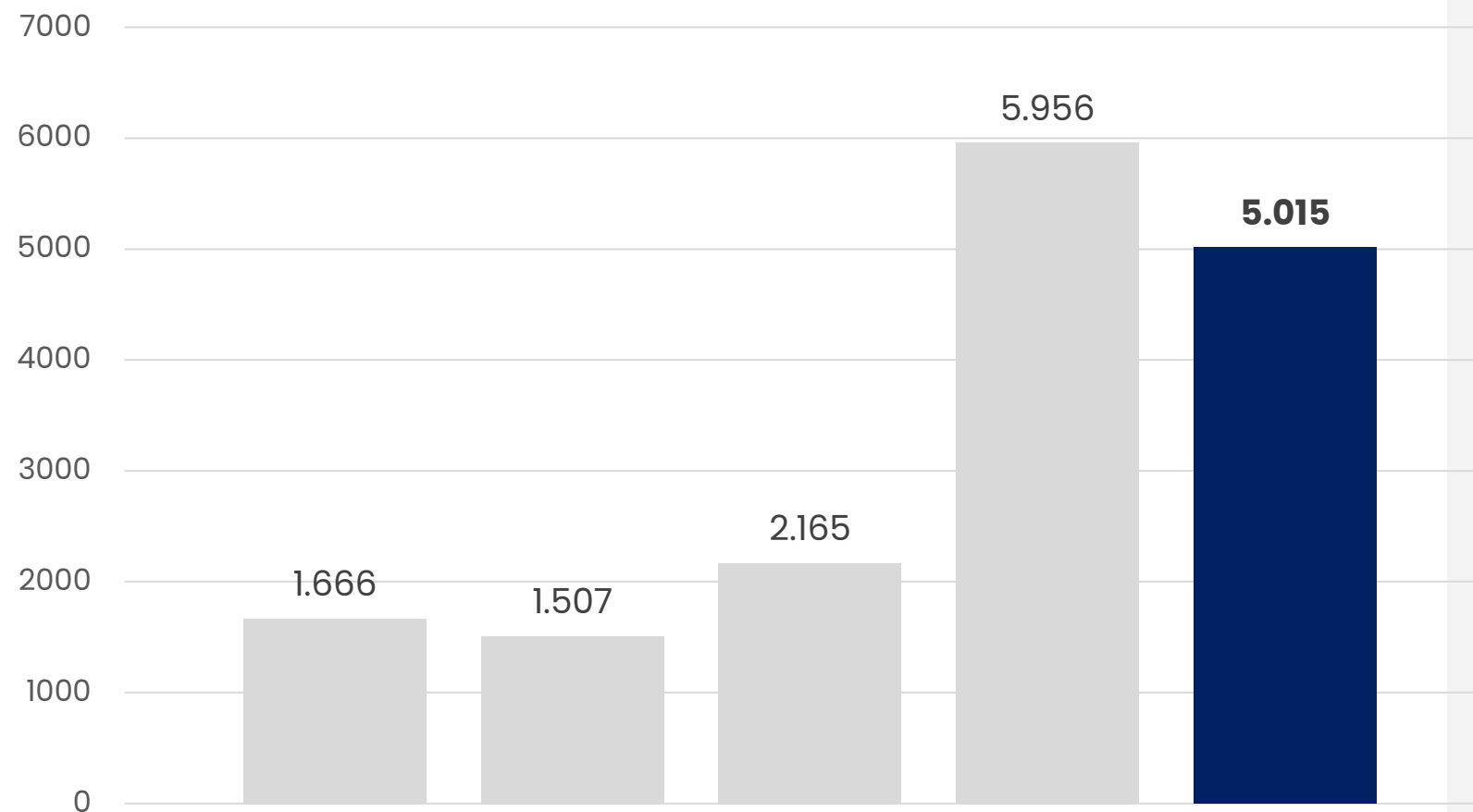
MyRepublic has expanded to more than 45 out of 98 cities in Indonesia, spread across the islands of Java, Sumatra, Kalimantan and Sulawesi.

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Consolidated Revenues (million USD)



The Company recorded a decrease in revenue of 16% y-o-y in 2023, which was mainly due to a decrease in income from the coal business due to a decrease in the average selling price of coal.

*) restated

Financial Highlight

	FY2022* (million USD)	FY2023 (million USD)	Changes
Gross Profit	2,638	2,072	-21%
Operating Profit	1,777	1,255	-29%
Profit Before Tax	1,600	1,181	-26%
Profit for the Year	1,298	865	-33%

	FY2022* (million USD)	FY2023 (million USD)	Changes
Current Assets	2,264	1,383	-39%
Noncurrent Assets	4,233	1,680	-60%
Total Assets	6,497	3,063	-53%
Current Liabilities	1,667	825	-50%
Noncurrent Liabilities	1,772	517	-71%
Total Liabilities	3,439	1,342	-61%
Total Equity	3,058	1,721	-44%

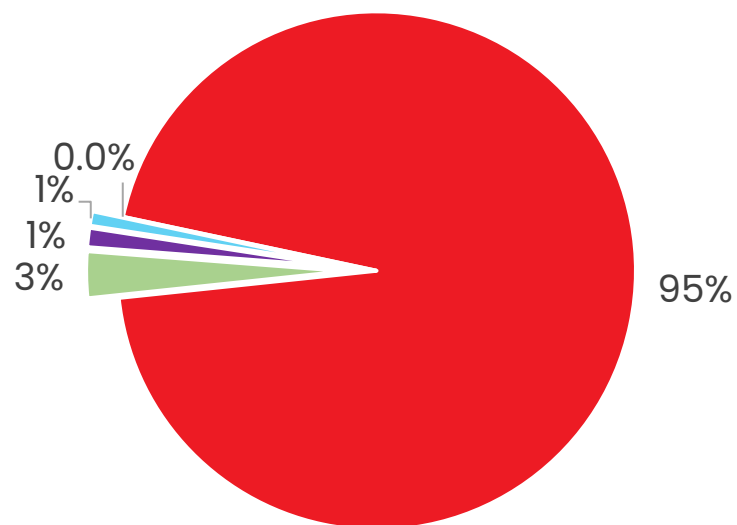
*) restated

Financial Ratios

	FY2022	FY2023
Current Ratio	136%	167%
Liabilities to Equity Ratio	112%	78%
Liabilities to Assets Ratio	53%	44%
Return on Assets	20%	28%
Return on Equity	42%	50%
Gross Profit Margin	44%	41%

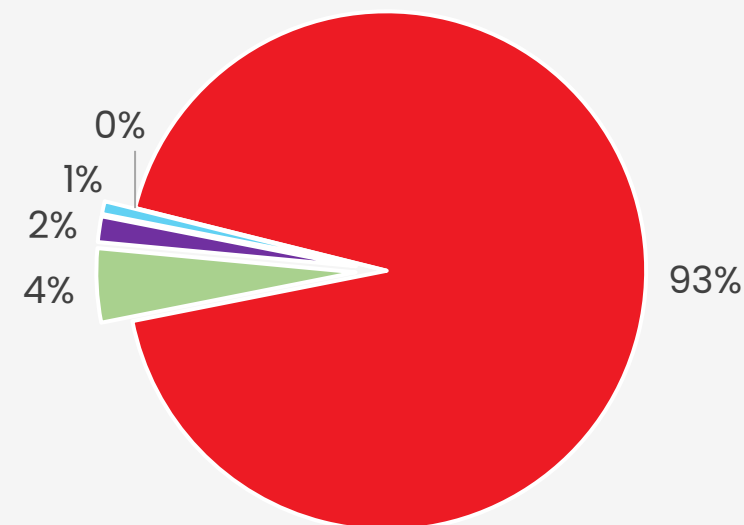
Revenue Distribution

FY2022



- Coal Mining and Trading
- Fertilizer and Chemical Trading
- Multimedia
- Power and Steam Generation
- Others

FY2023



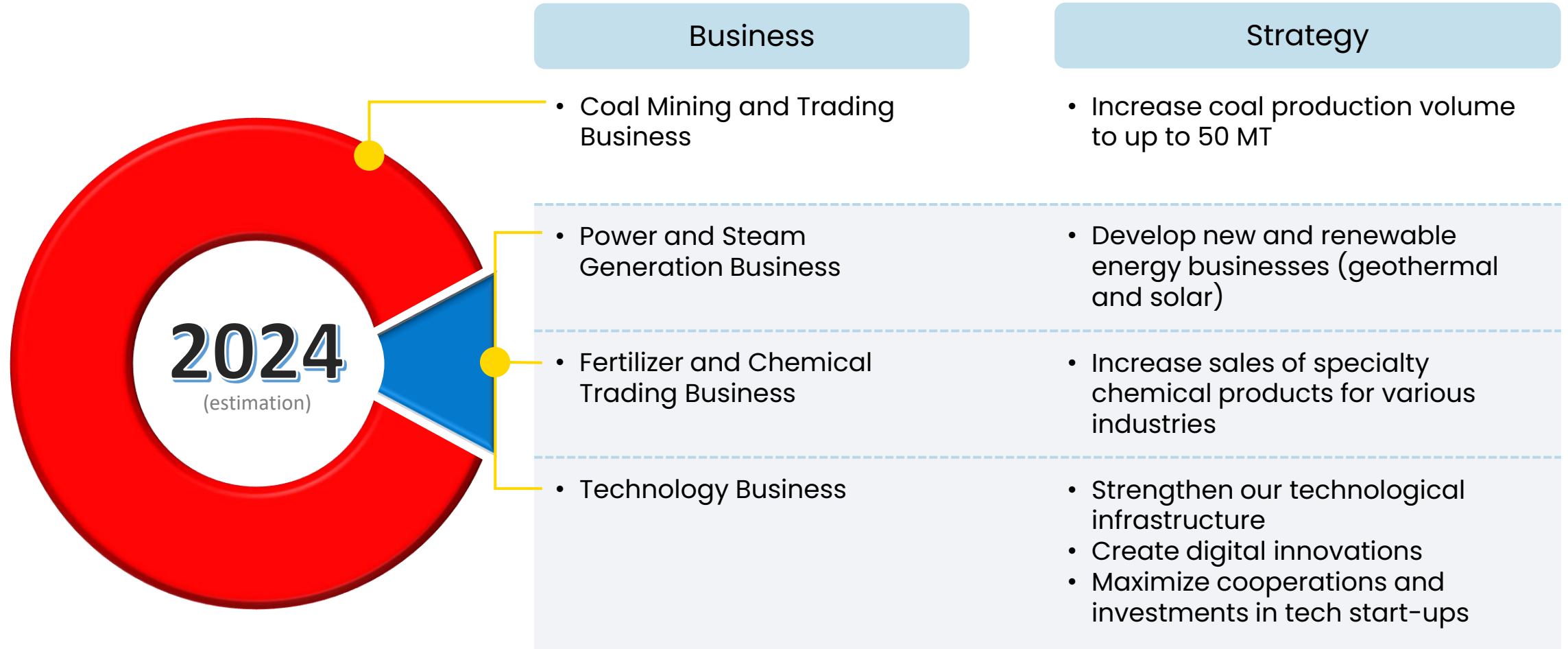
- Coal Mining and Trading
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- Others

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Business Strategy



Power Generation Business

Solar PV Developer & Manufacture

Solar PV Developer	
Company Name	PT Daya Mas Agra Sejahtera
Company Description	The Company, through PT Daya Surya Mas Makmur, established a solar panel development business under the Dian Solar brand.
Solar PV Manufacture	
Company Name	PT Daya Sukses Makmur Selaras ("DSMS")
Company Description	The Company, through DSMS, formed a joint venture with Trina Solar & PLN IP Renewable to produce 1 GW solar panel cells and modules in KEK Kendal, Indonesia.

Company Structure



Development Progress

Solar PV Developer (Sentul)



Solar PV Manufacture (Kendal)



Technology Business

1 ENGAGE

Your 360° Data-Driven Engagement Solutions

Company Name	PT Eka Nusantara Gemilang (1Engage)
Website	https://www.1engage.ai/
Services	<p>1Engage is a Business Solution Partner from Meta/Facebook to implement an Omni-channel Marketing Platform with a focus on Marketing, Data & AI aspects:</p> <p>1. Customer Data Platform Combine data, personalize experiences, and create impactful customer journeys on the channels they use most</p> <p>2. Marketing Services Create bold ideas, revolutionary perspectives, and impactful results</p> <p>3. Professional Services Build customized end-to-end solutions on WhatsApp</p>

Company Structure

Dian Swastatika Sentosa

99.99%

DSST Mas Gemilang

99.99%

Eka Nusantara Gemilang

Clients

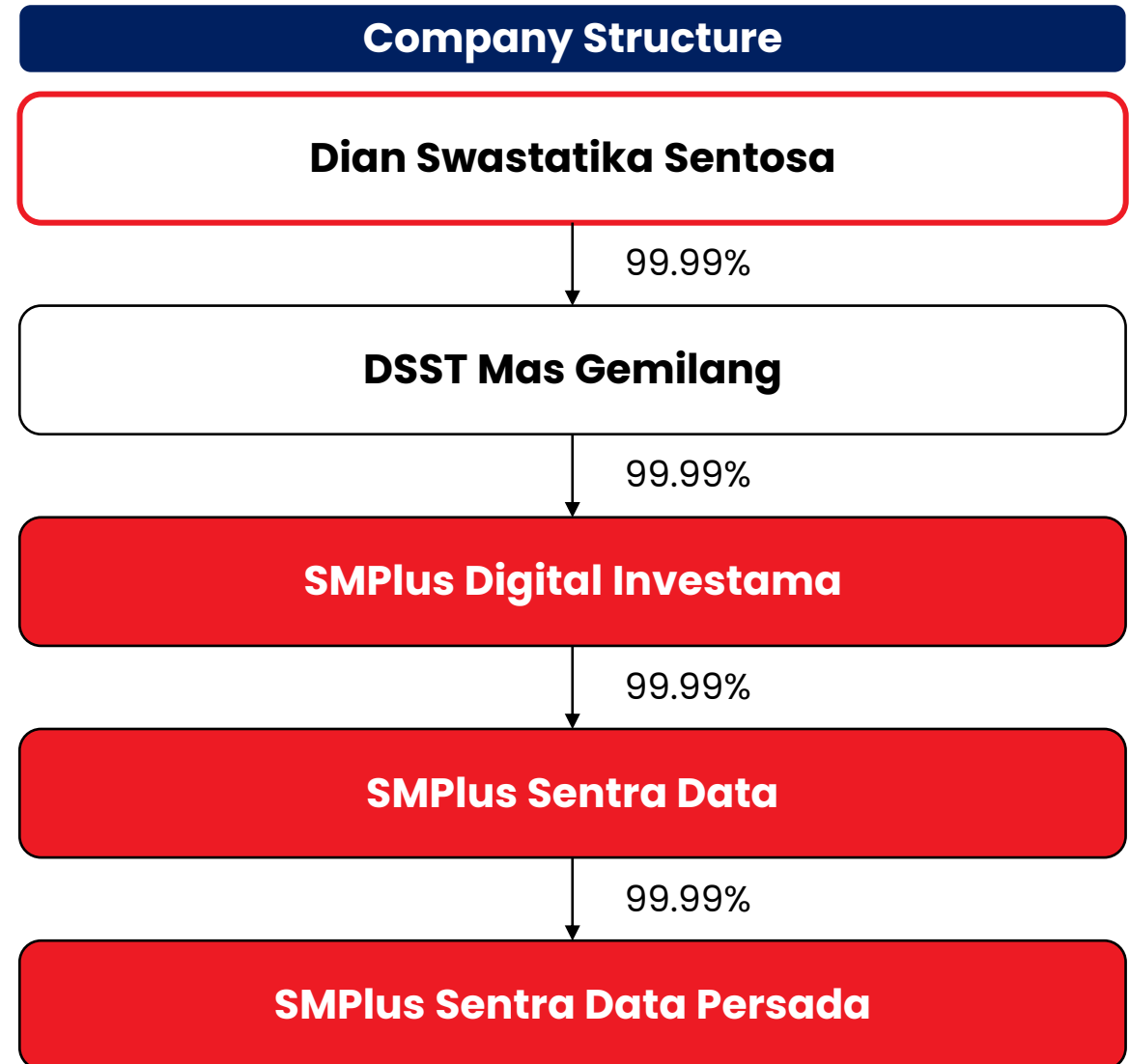


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Technology Business

Data Center

Company Name	PT SMPlus Digital Investama ("SMPlus")
Company Description	<p>SMPlus owns data centers located in Tangerang, Bogor, Cirebon, Semarang, Solo, Jember, Malang, Jambi, Padang, Aceh, Batam, Banjarmasin, Makassar, and Manado.</p> <p>SMPlus also plans to enter into a partnership with LG CNS Co., Ltd, focuses on data center and cloud computing businesses. This aims to expand the presence of other IT services in Indonesia, including services for the smart city and financial sectors.</p>

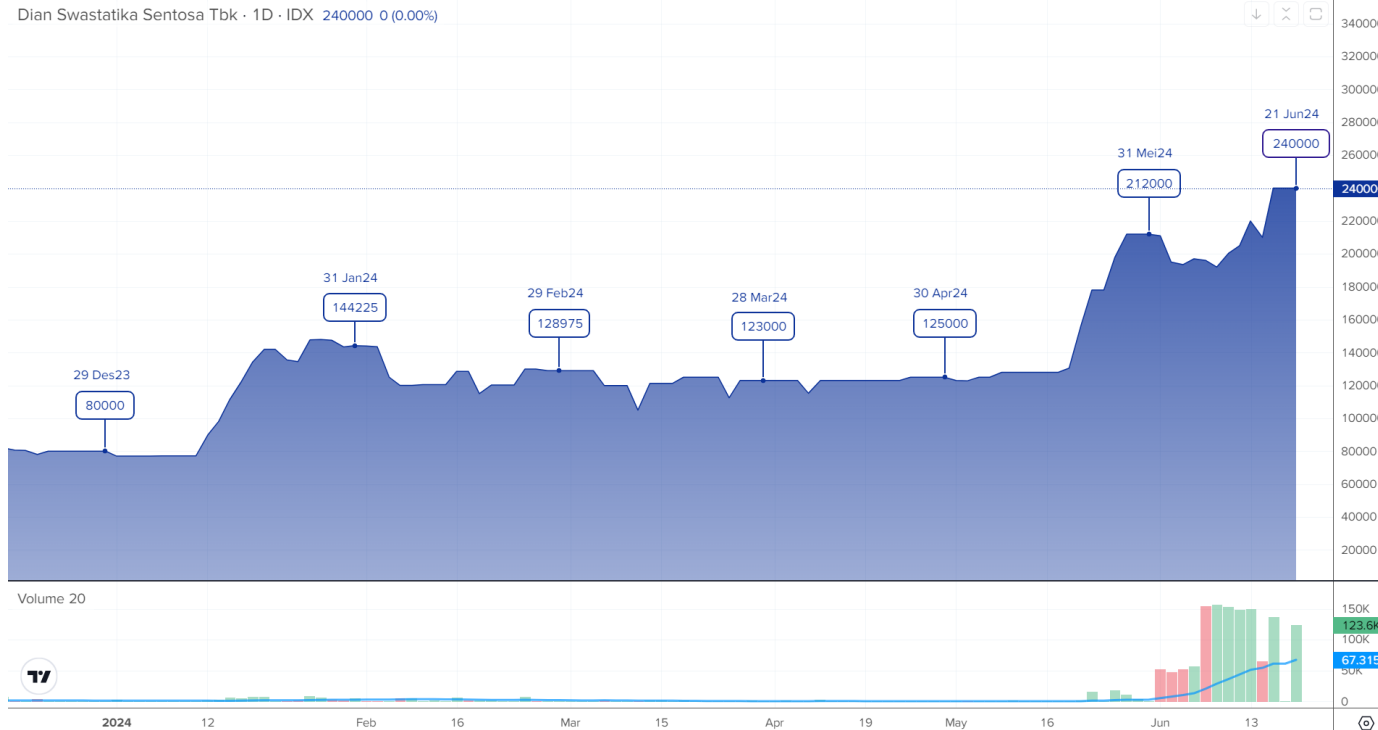


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Company Share



- The Company's share price increased from Rp77,000 per share at the beginning of 2024 to Rp240,000 per share as of June 21, 2024, or equivalent to a 311.7% increase.
- The Company submitted a stock split request to IDX on May 17, 2024, and plans to hold an EGM to obtain shareholder approval on June 25, 2024 to carry out the stock split.
- The trading volume of the Company's shares increased, from 100,800 shares in the 1st quarter of 2024, to 1,358,400 shares in the period of 1 April – 21 June 2024.

Analysis on the Causes of Increase in the Company's Share Price

1. Share market prices can be influenced by market mechanisms which tend to react to various information and complex market developments and therefore the Company cannot identify or know specifically the exact cause of the significant increase in the Company's share price.
2. Several corporate actions that might influence the increase in share prices:
 - a. Buyback of 154,105,327 Company Shares**
 - The availability of fewer shares increases the relative value of each available share;
 - Reduced number of shareholders willing to carry out sales transactions, due to 19.99% of the Company's shares have been bought back; and
 - Share buyback provides a signal to the market that the Company's management believes in the Company's long-term prospects, thereby increasing investor confidence and encouraging buying interest, which leads to further increases in share prices.
 - b. Stock Split Plan**
 - The Company's share price will become more affordable for investors.
 - The stock split will increase the number of shares outstanding.
 - Trading of the Company's shares will become more liquid, and the Company's shares will be more attractive to investors.
 - c. Issuance of Shelf Registration Bonds and Sukuk**
 - The Company issued bonds with a very positive rating idAA from Pefindo
3. Shares trading volume is increasing and is expected to continue to increase after the stock split takes place.

Thank You

PT DIAN SWASTATIKA SENTOSA TBK

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